

## Program Overview:

- **Would you prefer to have clients rather than bosses?**
- **Are you ready to COMMIT your career path towards self-employment, even if you're not sure how to make the transition?**

For Empowered Voyage Graduates READY to build a sole-proprietor consulting business, **Solopreneur Boot Camp™** is for you. As part of your affiliation with Empowered Voyage Network, you are invited to participate in a FREE 12-week coaching program to teach you how to move from Corporate America career to a Solopreneur Consulting business, completely replacing your income.

The program will include planning tools, skill development and career coaching from successful Solopreneur and Entrepreneur Terri Maxwell.

## Requirements:

- 1) You must be willing to forego "job search" activity for 12 weeks.
- 2) You must be willing to build a business plan, and work the plan.
- 3) You must be willing to network (outside of the job search groups).



## Topical Program Schedule:

\* Indicates Accountability Session Begin – Did You Meet Your Activity Goals?

Each week we'll cover a specific topic. Starting in Week 3, we'll also begin to hold each other accountable for our activity goals. There will be time dedicated each week to answering specific questions to improve skills.

| <b>Session:</b> | <b>Topic:</b>   |
|-----------------|---|
| 1               | Program Overview, Solopreneur Business Plan, Activity Goals                 |
| 2               | List Contacts and Networking Groups; Manage Time Vs. Return, Activity Goals |
| 3*              | Developing a Commercial; Connecting with People without having an "Agenda"  |
| 4*              | Setting Strong Vision and Objectives: What Do You <b>REALLY</b> Want?       |
| 5*              | Transitioning from Selling Stuff to Solving Problems                        |
| 6*              | Solopreneur Business and Financial Plan; Goal vs. Guide Posts               |
| 7*              | Evaluating Success: What Has to Adjust? Attitude or Actions?                |
| 8*              | Learning to Be Conversant about Broad Range of Problems                     |
| 9*              | Getting Your Contacts to See You as a Problem SOLVER (Extend the Box)       |
| 10*             | Benefits to DBA versus LLC versus Corporations                              |
| 11*             | Extending Your Networking Efforts   |
| 12*             | Alternate Forms of Lead Generation; Boot Camp Evaluation/Discussion         |